



Adrian Waite (Independent Consultancy Services) Limited

Management Consultancy Services: Local Authorities

Adrian Waite is Managing Director of AWICS and the Lead Consultant for Management Consultancy Services for Local Authorities

Accounting for the General Fund

Local Authority accounting is a specialised area and our consultants are able to offer specialist advice.

Recent clients include:

- Ashford Borough Council – advice on accounting for photovoltaic cells.
- Harlow Borough Council – advice on capital accounting.
- Lambeth Borough Council – advice on accounting for homeless hostels

Production and Evaluation of Business Cases

Local authorities undertaking service transformation usually produce business cases. Our consultants are able to assist in the production or evaluation of business cases for local authorities; or to provide a critique on behalf of a partner organisation.

Recent clients include:

- UNISON Barnet – evaluation of the Council's business case for Development and Regulatory Services
- UNISON Lancashire – evaluation of the Council's business case for Vehicle Maintenance Services



**The Copeland Council Centre in Whitehaven.
Adrian Waite wrote the Outline Business Case for this PFI scheme**

Value for Money Reviews

The 2010 Comprehensive Spending Review resulted in a 28% reduction in local government funding in England and created new challenges for local authorities. Similar challenges exist in Wales and Scotland. As a result local authorities have a new focus on value for money. We believe that value for money is most likely to be achieved where there is a focus on the needs and aspirations of customers and a rigorous review of systems and costs.

Recent clients include:

**Unit Three, Shire Hall, The Sands, Appleby in Westmorland, Cumbria. CA16 6XN.
Tel: 017683-52165. Mobile: 07502-142658.
E-Mail: adrian.waite@awics.co.uk. Website: www.awics.co.uk Twitter: @AdrianWaite**

- Upper Norwood Joint Library Campaign – evaluation of Value for Money in Croydon, Lambeth and Upper Norwood Library services.

Adult Social Care Finance

We recently assisted two legal practices, Irwin Mitchell and Public Law Partnerships, by providing expert witness reports for judicial reviews of local authority budgets for adult social care.

Development and Delivery of Training Programmes

It is essential that managers and councillors have a working knowledge of how local authority finance works.

As well as our regional seminars and in-house courses we are able to evaluate your training needs and design a training programme to suit your needs. We recently provided this service for Carlisle City Council.

Adrian Waite and the Chartered Institute of Public Finance and Accountancy (CIPFA)

Adrian is a past member of the CIPFA National Council, Public Finance and Management Board, Board of the Regions Housing Panel and European Panel. He is currently an examiner in management accounting for CIPFA's International Public Financial Management qualifications.

Adrian Waite in Local Government Copeland Borough Council (1993-98)

Prior to being a Management Consultant, **Adrian Waite** was Finance Director and then Strategic Director at Copeland Borough Council.

As Strategic Director he led on strategic issues including: CCT and Best Value, Performance Monitoring and Benchmarking, Investors in People, Communications and IT Strategies, the Private Finance Initiative, Lobbying for additional Standard Spending Assessment, and Single Regeneration Budget.

Before this he was accountable for Financial Administration under Section 151 of the Local Government Act as Finance Director. He established the authority on a firm financial footing, levering in funding for a capital programme that peaked at £20million a year, reducing Council Tax for two years running while improving front line services and representing the council on the board of the Whitehaven Single Regeneration Budget programme that transformed the economy and environment of Whitehaven.

Adrian.Waite in Local Government Staffordshire County Council (1990-93)

From 1990 to 1993 he was Assistant County Treasurer at Staffordshire County Council where he managed a division of the County Treasurer's Department, including at different times: Financial Planning, Control, QCO Support, Income, Insurance, Loans and Investments, and Accountancy. He represented the County Treasurer at Highways, Waste Management, QCO and Enterprise and Economic Development Committees and provided financial support to the Council's Economic Development activities through the Economic Development Policy Group and the Staffordshire Development Association. He took the lead on corporate initiatives such as the creation of QCOs and business planning, the creation of Local Authority Waste Disposal Companies, and the transfer of Staffordshire Highway Works to the private sector.

Between 1981 and 1990 Adrian held positions at West Yorkshire, Leeds and Newcastle on Tyne Councils at which he gained experience in accountancy, audit and the finance of almost every local government service.

To find out more about the Local Authorities Management Consultancy Services that AWICS offer please visit:

<http://www.awics.co.uk/LocalAuthorities2.asp>

Or contact: Adrian.waite@awics.co.uk

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