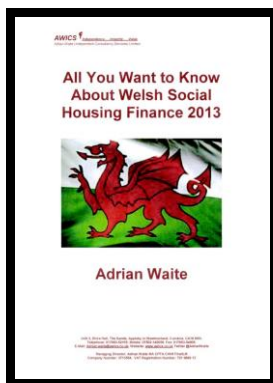


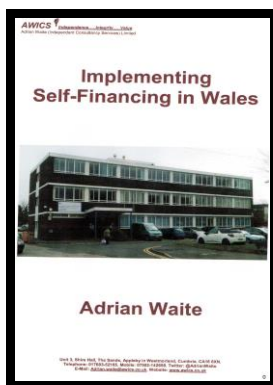
TECHNICAL PUBLICATIONS FROM 'AWICS' WALES

The 'All You Want to Know about' series is a set of useful introductions and companions to the complex and important subjects that they address, written by Adrian Waite. They are designed for people who are not experts in these fields, but who need to understand the basics and achieve an overview of what is going on. They are suitable for non-financial managers, elected members, tenant and resident representatives, board members and finance staff who have limited experience of public sector finance and others who realise that an understanding of public sector finance can place them at an advantage!

Books that are specific to Wales...



'All You Want to Know about Welsh Social Housing Finance' – This guide is written for housing managers, elected members, tenant representatives, finance staff and others who would like to know more about Social Housing Finance in Wales. It is designed for those who need an understanding and basic overview. It is a useful introduction and companion to this subject. It covers Housing Association, Local Authority Housing Revenue Account and Strategic Housing services. 100 pages. Published in 2013



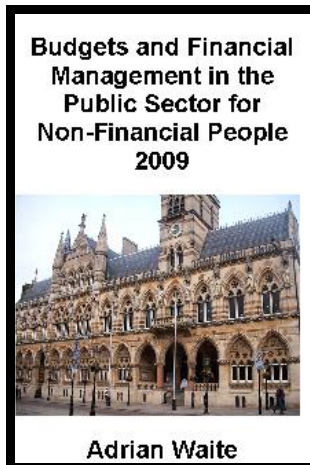
'Implementing Self-financing in Wales' This book is designed to assist local authorities with the implementation of self-financing. It is suitable for elected members, housing managers, finance managers and anyone with an interest in the implementation of self-financing in Wales. It answers the following questions:

- The Welsh Self-Financing settlement – Debts, Borrowing Caps, New Build and what the Welsh Government expects from local authorities
- The new Welsh policies on rents and service charges
- The practical implications of self-financing including those for Treasury Management, Accounting, Business Planning, Asset Management, Risk Management and Governance
- The opportunities and challenges that are brought with self-financing. 100 pages. Published 2015

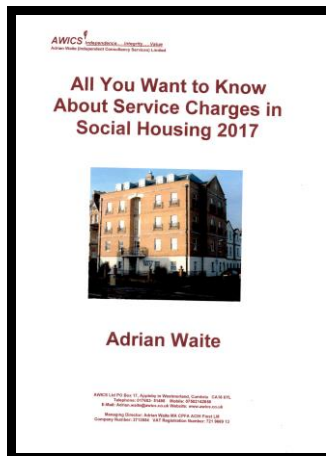
AWICS Ltd., PO Box 17, Appleby in Westmorland, Cumbria. CA16 6YL. Tel: 017683-51498.
Mobile: 07502-142658. Twitter @AdrianWaite. E-Mail: adrian.waite@awics.co.uk. Web: www.awics.co.uk

Managing Director: Adrian Waite MA CPFA CIHM FInstLM
Registered office: c/o Butterworths Solicitors, 3 Walker Terrace, Gateshead, Tyne & Wear, NE8 1EB.
Company Number: 3713554. VAT Registration Number: 721 9669 13.

Books that are relevant to all parts of the United Kingdom...



'Budgets and Financial Management in the Public Sector for Non-Financial People' – This book is intended for those who know little about budgets and financial management in the public sector but who want to gain an overview of the subject. It is suitable for Councillors and Board Members, Non-Financial Managers and people who are new finance in central and local government, housing association and other public bodies. It considers the elements of a good financial management system, how to prepare budgets, how to carry out effective budgetary control and financial management system, how to prepare budgets, how to carry out effective budgetary control and the links between budgets, policy and achieving value for money. This is set in the context of contemporary public finances in the United Kingdom. 108 pages. Published in 2009.

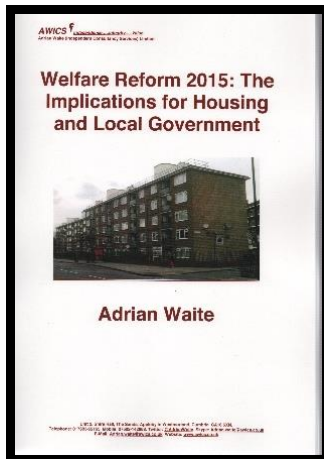


'All You Want to Know About Service Charges in Social Housing' - This book is designed to give an introduction and overview to service charges in social housing and is fully up to date with all developments. Service charges are an integral part of landlords' work in financing value for money services and sustaining customer satisfaction. They have always been relatively complex but with landlords, leaseholders and tenants facing increased financial challenges and with increased legal complexity there is an increased need to understand how service charging works. This book is presented mainly from a financial point of view and is designed for people who are not experts in service charges, but who need to understand the basics and achieve an overview of what is going on. It is suitable for councillors, board members, housing managers, finance staff, tenant representatives, members of the service charges team who have limited experience and others who realise that an understanding of service charges can place them at an advantage! 100 pages. Published in 2016

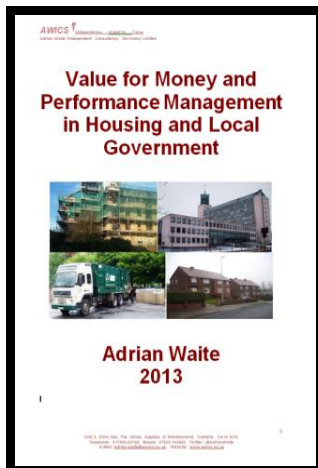
AWICS Ltd., PO Box 17, Appleby in Westmorland, Cumbria. CA16 6YL. Tel: 017683-51498.
Mobile: 07502-142658. Twitter @AdrianWaite. E-Mail: adrian.waite@awics.co.uk. Web: www.awics.co.uk

Managing Director: Adrian Waite MA CPFA CIHM FInstLM
Registered office: c/o Butterworths Solicitors, 3 Walker Terrace, Gateshead, Tyne & Wear, NE8 1EB.
Company Number: 3713554. VAT Registration Number: 721 9669 13.

Adrian Waite (Independent Consultancy Services) Limited



‘Welfare Reform 2015: The Implications for Housing and Local Government’ - This book looks in detail at the Government’s controversial welfare reforms and their implications for claimants, social landlords, local authorities and the public finances in all the nations of the United Kingdom. The Government was elected on a commitment to reduce expenditure on welfare by £12billion. Its detailed proposals for doing this were announced in the Budget of July 2015. It has also introduced the Welfare Reform and Work Bill. It should be of interest to all those with an interest in the welfare reforms including councillors and officers of local authorities; board members and officers of housing associations; representatives of tenants and claimants; staff of voluntary bodies; academics; lawyers and civil servants. 100 pages. Published in 2015.



‘Value for Money and Performance Management in Housing and Local Government 2013’ - This book looks in detail at how Housing Associations and Local Authorities can achieve improved Value for Money and effective Performance Management in the context of the June 2013 Spending Review.

It addresses subjects including: The Political, Economic, Social and Technical Context; Value for Money obligations of Local Authorities and Housing Associations; the Concept of ‘Value for Money’; Procurement; Performance Management and Benchmarking; Service Transformation and Re-Engineering; Better Buys: Improving Housing Association Procurement; Systems thinking and the LEAN approach; Case Study: Impact Housing Association and ‘Transforming Impact’; and Final Thoughts. 85 pages. Published in 2013.

AWICS Ltd., PO Box 17, Appleby in Westmorland, Cumbria. CA16 6YL. Tel: 017683-51498.
Mobile: 07502-142658. Twitter @AdrianWaite. E-Mail: adrian.waite@awics.co.uk. Web: www.awics.co.uk

Managing Director: Adrian Waite MA CPFA CIHM FInstLM
Registered office: c/o Butterworths Solicitors, 3 Walker Terrace, Gateshead, Tyne & Wear, NE8 1EB.
Company Number: 3713554. VAT Registration Number: 721 9669 13.

Adrian Waite (Independent Consultancy Services) Limited

Order Form

To order your copy(s), please complete this order form and return it to 'AWICS' either by post to the address below or e-mail to orders@awics.co.uk. Please note that, unless you already have an account with us or the order is being placed by a public sector body or housing association we will need to receive your payment with your order. Please make cheques payable to 'AWICS'. Please fill in below which book(s) and what quantity you would like to purchase by printing the amount required next to the publication title. Publications are priced at £30.00 (plus £3.25 postage & packing).

___ All You Want to Know about Welsh Social Housing Finance 2013 (£30)

___ Implementing Self-Financing in Wales (£30)

___ Budgets and Financial Management in the Public Sector for Non-Financial People (£30)

___ Welfare Reform: The Implications for housing and Local Government 2015 (£30)

___ All You Want to Know About Service charges in Social Housing 2017 (£30)

___ Value for Money and Performance Management in Housing and Local Government (£30)

Please find enclosed a cheque for _____.

I have an account with you or am buying on behalf of a public-sector body or housing association and would like to be sent an invoice (please tick box)

Signed _____ Date _____

Name _____ Position _____

Organisation _____

Address _____

Address _____

Post Code _____ Telephone _____

E-mail _____

Books can also be ordered online from <http://www.awics.co.uk/publications.asp>

**AWICS Ltd., PO Box 17, Appleby in Westmorland, Cumbria. CA16 6YL. Tel: 017683-51498.
Mobile: 07502-142658. Twitter @AdrianWaite. E-Mail: adrian.waite@awics.co.uk. Web: www.awics.co.uk**

**Managing Director: Adrian Waite MA CPFA CIHM FInstLM
Registered office: c/o Butterworths Solicitors, 3 Walker Terrace, Gateshead, Tyne & Wear, NE8 1EB.
Company Number: 3713554. VAT Registration Number: 721 9669 13.**