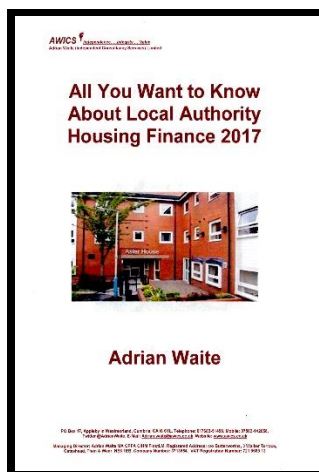


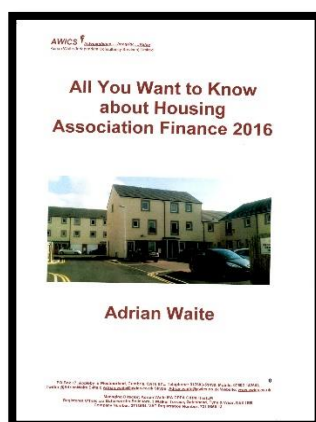
TECHNICAL PUBLICATIONS FROM 'AWICS' ENGLAND

The **'All You Want to Know about'** series is a set of useful introductions and companions to the complex and important subjects that they address, written by Adrian Waite. They are designed for people who are not experts in these fields, but who need to understand the basics and achieve an overview of what is going on. They are suitable for non-financial managers, elected members, tenant representatives, board members and finance staff who have limited experience of the public sector finance and others who realise that an understanding of public sector finance can place them at an advantage!

What the books Cover...



'All You Want to Know about Local Authority Housing Finance 2017' – This guide is written for housing managers, tenant representatives, councillors, and finance staff who would like to know more about Local Authority Housing Finance and others who realise that an understanding of Local Authority Housing Finance can place them at an advantage. It is a useful introduction and companion to this complex and important subject and includes reference to the housing revenue account, the self-financing system and the general fund. 100 pages, published 2017.

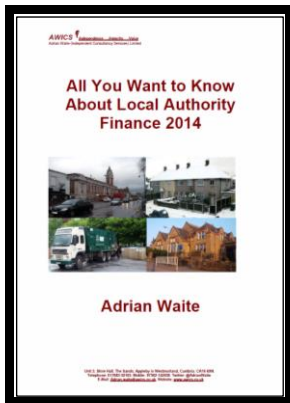


'All You Want to Know about Housing Association Finance 2016' –. This guide is designed for people who are not experts in Housing Association finance, but who want to understand the basics and achieve an overview of what is going on. It is suitable for housing managers, tenant representatives, board members and finance staff who have limited experience of Housing Association finance and others who realise that an understanding of Housing Association finance can place them at an advantage. 100 pages, published 2016.

AWICS Ltd., PO Box 17, Appleby in Westmorland, Cumbria. CA16 6YL. Tel: 017683-51498.
Mobile: 07502-142658. Twitter @AdrianWaite. E-Mail: adrian.waite@awics.co.uk. Web: www.awics.co.uk

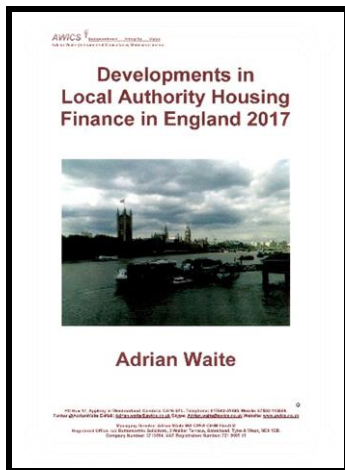
Managing Director: Adrian Waite MA CPFA CIHM FInstLM
Registered office: c/o Butterworths Solicitors, 3 Walker Terrace, Gateshead, Tyne & Wear, NE8 1EB.
Company Number: 3713554. VAT Registration Number: 721 9669 13.

Adrian Waite (Independent Consultancy Services) Limited

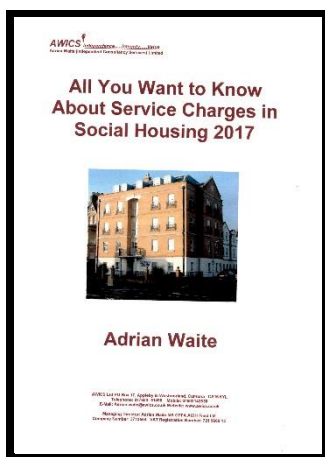


‘All You Want to Know about Local Authority Finance’ – This book is intended for those who would like to know more about the finance of Local Authorities. It is a useful introduction and companion to the complex and important subject of Local Authority finance. Designed not for experts in the subject but for those who need an understanding and basic overview of the field, it is a handy guide into Local Authority Finance. 100 pages. Published in 2014.

Other Technical Publications



‘Developments in Local Authority Housing Finance in England 2017’ – This book looks in depth at current developments in local authority housing finance in England – especially the implications of the outcome of the 2017 General Election for local authority housing, the Autumn Statement of 2016, the Housing White Paper, whether the Housing & Planning Act 2016 will be implemented in full, the future funding of supported housing, the vote for Britain to leave the European Union, the affordable housing programme, the public finances, welfare reform, homelessness, rent reductions and development. 100 pages. Published in 2017.

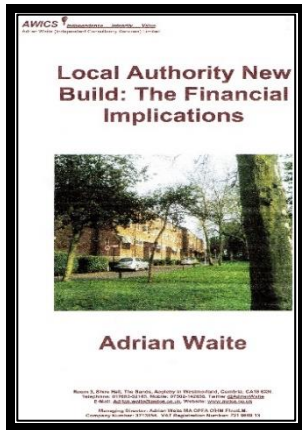


All You Want to Know About Service Charges in Social Housing 2017’ - This book is designed to give an introduction and overview to service charges in social housing and is fully up to date with all developments. This book is presented mainly from a financial point of view and is designed for people who are not experts in service charges, but who need to understand the basics and achieve an overview of what is going on. It is suitable for councillors, board members, housing managers, finance staff, tenant representatives, members of the service charges team who have limited experience and others who realise that an understanding of service charges can place them at an advantage! 100 pages. Published in 2017.

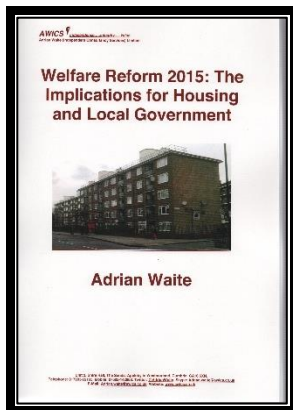
AWICS Ltd., PO Box 17, Appleby in Westmorland, Cumbria. CA16 6YL. Tel: 017683-51498.
Mobile: 07502-142658. Twitter @AdrianWaite. E-Mail: adrian.waite@awics.co.uk. Web: www.awics.co.uk

Managing Director: Adrian Waite MA CPFA CIHM FInstLM
Registered office: c/o Butterworths Solicitors, 3 Walker Terrace, Gateshead, Tyne & Wear, NE8 1EB.
Company Number: 3713554. VAT Registration Number: 721 9669 13.

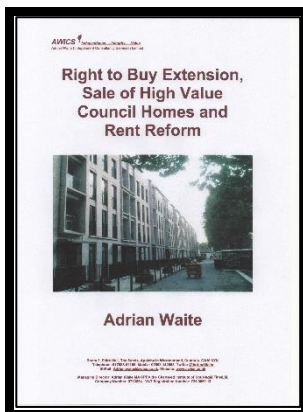
Adrian Waite (Independent Consultancy Services) Limited



‘Local Authority New Build: the Financial Implications’ This book considers the financial implications for local authorities of building new council homes, the implications of government policies, methods of finance, scheme appraisals, delivery vehicles and options for building new homes. This book should be of interest to all those in local authorities in England that are considering or embarking on a new build programme who would like to gain an overview of the financial implications, including Managers in Local Authorities and Arm’s Length Management Organisations, Councillors, ALMO Board Members, Housing Accountants and Tenant Representatives. 100 pages. Published in 2015.



‘Welfare Reform: The Implications for Housing and Local Government’ - This book looks in detail at the Government’s controversial welfare reforms and their implications for claimants, social landlords, local authorities and the public finances in all the nations of the United Kingdom. The Government was elected on a commitment to reduce expenditure on welfare by £12billion. Its detailed proposals for doing this were announced in the Budget of July 2015. It has also introduced the Welfare Reform and Work Bill. It should be of interest to all those with an interest in the welfare reforms including councillors and officers of local authorities; board members and officers of housing associations; representatives of tenants and claimants; staff of voluntary bodies; academics; lawyers and civil servants. 100 pages. Published in 2015.

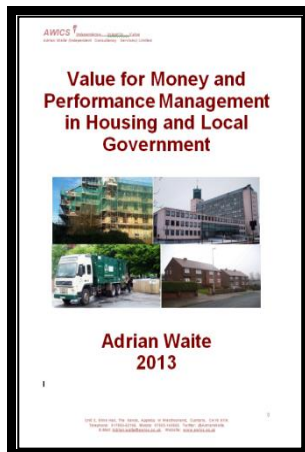


‘Right to Buy Extension, Sale of High valued Council Homes’ -This book examines the government’s proposals in detail and considers all the implications for housing associations and local authorities and the options available for managing those implications. This book should be of interest to all those with an interest in housing association or local authority housing in England, including Managers in Housing Associations, Local Authorities and Arm’s Length Management Organisations, Councillors, Housing Association and ALMO Board Members, Housing Accountants and Tenant Representatives. 100 pages. Published in 2015

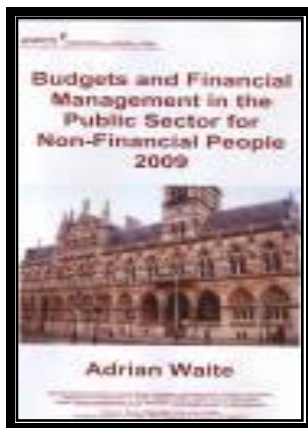
AWICS Ltd., PO Box 17, Appleby in Westmorland, Cumbria. CA16 6YL. Tel: 017683-51498.
Mobile: 07502-142658. Twitter @AdrianWaite. E-Mail: adrian.waite@awics.co.uk. Web: www.awics.co.uk

Managing Director: Adrian Waite MA CPFA CIHM FInstLM
Registered office: c/o Butterworths Solicitors, 3 Walker Terrace, Gateshead, Tyne & Wear, NE8 1EB.
Company Number: 3713554. VAT Registration Number: 721 9669 13.

Adrian Waite (Independent Consultancy Services) Limited



‘Value for Money and Performance Management in Housing and Local Government’ - This book looks in detail at how Housing Associations and Local Authorities can achieve improved Value for Money and effective Performance Management in the context of the June 2013 Spending Review. It addresses subjects including: The Political, Economic, Social and Technical Context; Value for Money obligations of Local Authorities and Housing Associations; the Concept of ‘Value for Money’; Procurement; Performance Management and Benchmarking; Service Transformation and Re-Engineering; Better Buys: Improving Housing Association Procurement; Systems thinking and the LEAN approach; Case Study: Impact Housing Association and ‘Transforming Impact’; and Final Thoughts. 85 pages. Published in 2013.



‘Budgets and Financial Management in the Public Sector for Non-Financial People’ – This book is intended for those who know little about budgets and financial management in the public sector but who want to gain an overview of the subject. It is suitable for Councillors and Board Members, Non-Financial Managers and people who are new finance in central and local government, housing association and other public bodies. It considers the elements of a good financial management system, how to prepare budgets, how to carry out effective budgetary control and financial management system, how to prepare budgets, how to carry out effective budgetary control and the links between budgets, policy and achieving value for money. 108 pages. Published in 2009.

AWICS Ltd., PO Box 17, Appleby in Westmorland, Cumbria. CA16 6YL. Tel: 017683-51498.
Mobile: 07502-142658. Twitter @AdrianWaite. E-Mail: adrian.waite@awics.co.uk. Web: www.awics.co.uk

Managing Director: Adrian Waite MA CPFA CIHM FInstLM
Registered office: c/o Butterworths Solicitors, 3 Walker Terrace, Gateshead, Tyne & Wear, NE8 1EB.
Company Number: 3713554. VAT Registration Number: 721 9669 13.

Order Form

To order your copy(s), please complete this order form and return it to 'AWICS' either by post to the address below or e-mail to **orders@awics.co.uk**. Please note that, unless you already have an account with us or the order is being placed by a public sector body or housing association we will need to receive your payment with your order. Please make cheques payable to 'AWICS'. Please fill in below which book(s) and what quantity you would like to purchase by printing the amount required next to the publication title. Publications are priced at £25.00 or £30.00 **plus £3.25 postage & packing**. (Extra charge for more than one book).

- ___ All You Want to Know about Local Authority Housing Finance 2017 (£30)
- ___ All You Want to Know about Housing Association Finance 2016 (£30)
- ___ All You Want to Know about Local Authority Finance 2014 (£30)
- ___ Developments in Local Authority Housing Finance in England 2017 (£30)
- ___ Housing & Planning Bill The Implications for Local Government & Housing (£30)
- ___ All You Want to Know About Service Charges In Social Housing 2017 (£30)
- ___ Local Authority New Build: The Financial Implications (£30)
- ___ Welfare Reform: The Implications for Housing & Local Government 2015 (£30)
- ___ Right to buy Extension, sale of High Value Council Homes (£30)
- ___ Value for Money & Performance Management in Housing and Local Government 2013 (£30)
- ___ Budgets and Financial Management in the Public Sector for Non-Financial People (£30)

Please find enclosed a cheque for £_____.

I have an account with you or am buying on behalf of a public sector body or housing association and would like to be sent an invoice (please tick box)

Signed _____ Date _____

Name _____ Position _____

Organisation _____

Address _____

Address _____

Post Code _____ Telephone _____

E-mail _____

**AWICS Ltd., PO Box 17, Appleby in Westmorland, Cumbria. CA16 6YL. Tel: 017683-51498.
Mobile: 07502-142658. Twitter @AdrianWaite. E-Mail: adrian.waite@awics.co.uk. Web: www.awics.co.uk**

**Managing Director: Adrian Waite MA CPFA CIHM FInstLM
Registered office: c/o Butterworths Solicitors, 3 Walker Terrace, Gateshead, Tyne & Wear, NE8 1EB.
Company Number: 3713554. VAT Registration Number: 721 9669 13.**